**Rif Cliclavoro**: 0000013011000000000130503

**Rif EURES**: 4875113 (IT), 4875114 (ES), 4875115 (DE), 4875116 (NE), 4875117 (AT), 4875118 (CZ), 4875119 (UK)

Profilo professionale ricercato

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| Numero lavoratori | 10 |
| Professione desiderata | **SALES MANAGER** |
| Descrizione | **International Sales Training Program (CHP) - Junior Sales Manager Program**. AB Group, the European leader in cogeneration (CHP) sector, is looking for 10 high-potential young engineers, from Europe and South America who are interested in starting a challenging international career in the Sales Department. The initial period of this opportunity includes an intensive training program. The training program will be divided into two phases: 1) technical training, during which the candidates will acquire knowledge about the AB product and services. The candidate will be involved in activities within the Production, Service and Engineering departments at the Italian Headquarter for about 12 months. 2) training on the job with Regional Sales Manager in order to acquire Know-how about the sector and customer management. This phase will last about 6 months in several countries. We are looking for young graduates in **Electrical Engineering, Mechanical or Energy Engineering**, motivated and eager to work and grow in a dynamic and young Group, driven to excellence. A first professional experience in the sales department within a technology sector especially with strong international exposure will be positively evaluated. We assess candidates from European countries such as **Italy**, **Spain** (Barcelona area), **Germany** (Munich area); the **Netherlands**, **Austria** (Innsbruck/Schwaz area), **Czech Rep**ublic (Prague area), **UK** (London area) and also from **Brazil** (Sao Paulo and Salvador de Bahia areas). After the training program, candidates will cover the role of Sales Manager, dealing with the commercial development of a specific international regional area. Fluent English is fundamental; the knowledge of a second language that will fulfill availability to travel around the international territory will be appreciated. If you meet the requirements mentioned above, please apply sending your CV in English to the following e-mail address: lavoraconnoi@gruppoab.it (Ref. ISTP-13) including also the EURES Adviser jessica\_spezzano@regione.lombardia.it AB Group would like to thank all the candidates who will apply. [www.gruppoab.it](http://www.gruppoab.it)  |

Titoli studio

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| Titolo | LAUREA - Vecchio o nuovo ordinamento  |
| Descrizione | Ingegneria Elettrica, Ingegneria Meccanica o Ingegneria Energetica |

Conoscenze linguistiche

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| --- | --- | --- | --- |
|  | Letto | Parlato | Scritto |
| INGLESE | LIVELLO AVANZATO | LIVELLO AVANZATO | LIVELLO AVANZATO |

Patenti conseguite

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| PATENTE B |
| Data scadenza | 14/06/2013 |